



THE NASHVILLE FOOD PROJECT

Local Farm Investment

2021 Request for Bids

The Nashville Food Project (TNFP) is a local nonprofit with a mission to bring people together to grow, cook and share nourishing food. Every week, TNFP serves thousands of healthy, made-from-scratch meals and snacks in partnership with other area nonprofits. In an effort to expand TNFP's investment in our local food system and the health of our community, **TNFP is seeking to purchase top quality, locally grown produce from area farmers on a weekly, seasonal basis for use in its community meals program.**

Bidding Procedure and Timeline

Farmers may bid on as many or as few products as they want from the list of TNFP's high-use items provided in the bid application. Small farms, new farms and larger or more established farms will all be considered. All bids must be submitted by **February 1, 2021**.

After review, TNFP will award bids and implement agreements with farmers to purchase the agreed upon products and quantities for the estimated season. Bids are scheduled to be awarded on or before **March 1, 2021**. If a farmer is not awarded a bid, they are still encouraged to provide weekly "fresh sheets" to TNFP for opportunity buys of produce.

Farmers who are interested can apply to TNFP for an advance of up to 25% of their expected net payment for the current growing season. Seed money will be awarded at TNFP's discretion.

Bids will be considered on these primary criteria as follows:

- **Produce Quality**
Produce purchased by TNFP under this agreement is expected to be of the highest quality grown by the supplying farm, equal to or higher than the USDA Commercial grade. Preference will be given to farms growing using sustainable practices.
- **Price**
TNFP expects to pay a fair wholesale market price for all products up for bid. TNFP has not set a price as we expect prices to vary based on post-harvest handling and growing methods. Please bid on these items based on the usual wholesale value of the product.
- **Reliability**
The farmer should have a demonstrated track record of production, communication and timely deliveries. Deliveries are expected to contain correct quantities, quality and adhere to the agreed upon schedule. If we do not have a prior relationship with your farm, TNFP may request a farm visit in advance of awarding an agreement.

Delivery

All products will be delivered to TNFP's facility located at 5904 California Avenue, Nashville, TN 37209 between the hours of 8:00am and 1:00pm on the day of delivery.

Invoicing

Invoices should be supplied to TNFP for every order. Each invoice should include the product, quantity, price, and address for payment. TNFP will make payments by check or by card, to be sent 15 days or less after receiving the invoice.

Quality Issues

In the event of a disaster or crop failure, notification should be provided to TNFP as soon as possible. Product substitutions may be considered, but only with prior communication and agreement from TNFP.

How to Apply

Email a copy of the application form to **davidf@thenashvillefoodproject.org**

If you would prefer to submit the application by mail, please send to the address below.

The Nashville Food Project
David Frease
5904 California Ave
Nashville TN 37209

If you have any questions, please contact davidf@thenashvillefoodproject.org
We look forward to hearing from you!

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2021 Local Farm Bid Application

FARM NAME

FARM BILLING ADDRESS

FARM CONTACT NAME

CONTACT PHONE

CONTACT EMAIL

1. Tell us about you and your farm. For example, why did you get into farming? How long has the farm existed? What are your growing practices? Feel free to share anything that you think is special about your operation.

2. For interested farms, TNFP may award “seed money” - an advance of up to 25% of the expected net for the current growing season. Seed money will be awarded at TNFP’s discretion.

Applying for Seed Money? *Circle One* -- Yes No

(continued on back)

3. Please fill out the blank fields associated with the items you are interested in selling.

PRODUCT	QUANTITY lbs TNFP is seeking per delivery	DELIVERY How often TNFP is seeking delivery during its season	DELIVERY DAY List all potential day(s) of the week the farm would be able to deliver	PRICE Per pound	SEASON Approximate dates the items is expected to be available
Broccoli	Up to 200 lbs	once per week			
Bell Peppers, green US #2 or better	Up to 50 lbs	once per week			
Bell Pepper, red or other colored US #2 or better	Up to 50 lbs	once per week			
Carrots, tops off (3+ inches long)	Up to 100 lbs	once per week			
Melons	Up to 14 ct	once per week			
Onions, Red	Up to 50 lbs	once per week			
Onions, Yellow	Up to 50 lbs	once per week			
Green Beans	Up to 100 lbs	once per week			
Potatoes, sweet	Up to 200 lbs	once per week			
Potatoes, russet	Up to 200 lbs	once per week			
Strawberries	Up to 40 lbs	once per week			

4. Please tell us a little about your post-harvest handling and packaging of the items you are interested in selling.

5. Any additional comments or questions?